



VISARIS

The Digital Book of Love

COMPANY PROFILE

„It's not the love you make. It's the love you give.“

Nikola Tesla

Visaris is a European leader in the field of digital X-ray imaging and diagnostic workflow. We offer a range of digital X-ray systems including digital radiography (DR) consoles and complete DR rooms as well as fully integrated process and diagnostic workflow solutions. We also provide OEM R&D services in the fields of X-ray design, imaging workflow, system control, robotics and image processing.

Over a thousand of our product installations currently operate in 30 countries and six continents. Client satisfaction is the only measure of our success and is at the centre of our quality driven Visaris Technology.

We aim to lead, not follow, and work tirelessly to create simple and innovative solutions for life's complicated problems. We want to enable every customer to do more, easier and better than they can today. Since our founding, it has been our strategy to offer the latest technology and highest quality solutions at a fair price. Our greatest desire is to gain the trust and respect of all we work with.

Marko Petrović
CEO

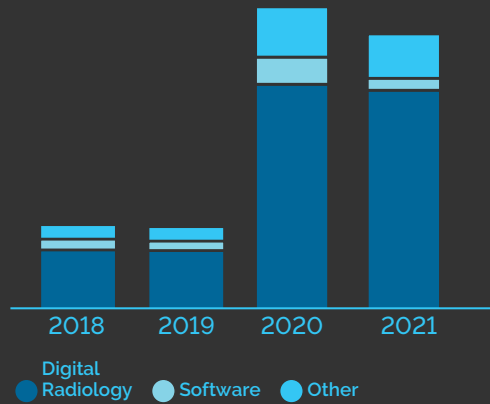
A stylized, handwritten signature in white ink, consisting of several overlapping, sweeping strokes that form a unique, abstract shape.

Visaris is Love, Passion and Engineering Art combined with cutting edge technology.

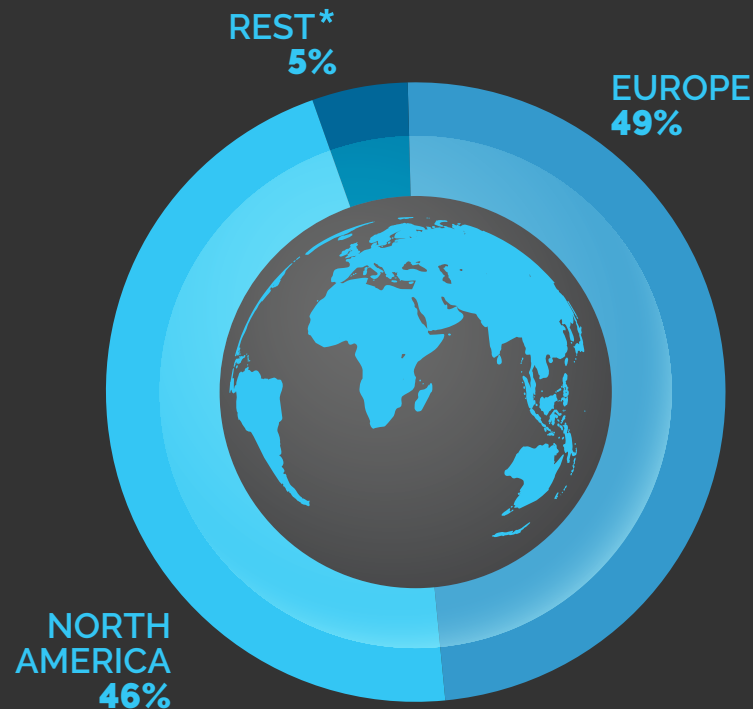


VISARIS IN FIGURES

REVENUE



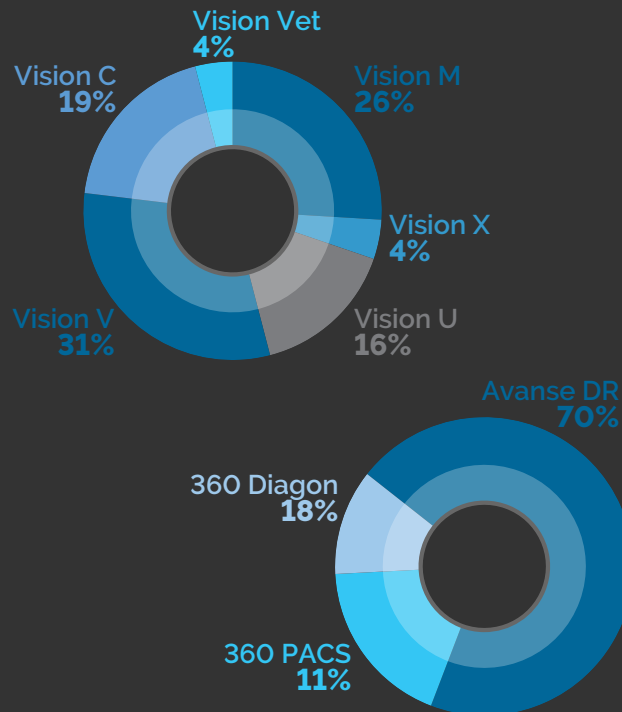
WORLDWIDE SALES



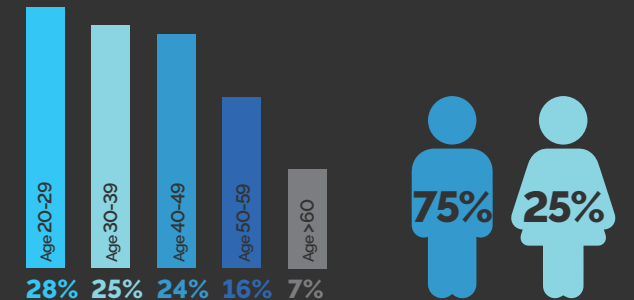
FACILITIES



PRODUCTS

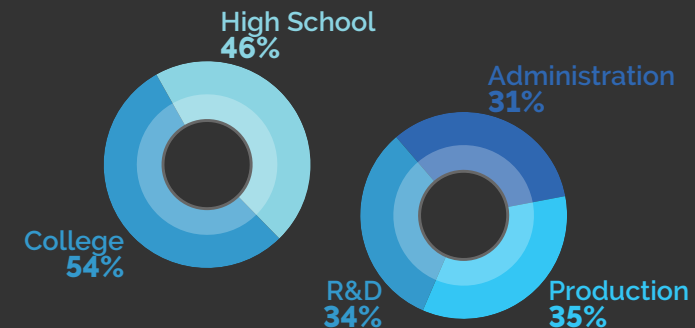


PEOPLE



* REST

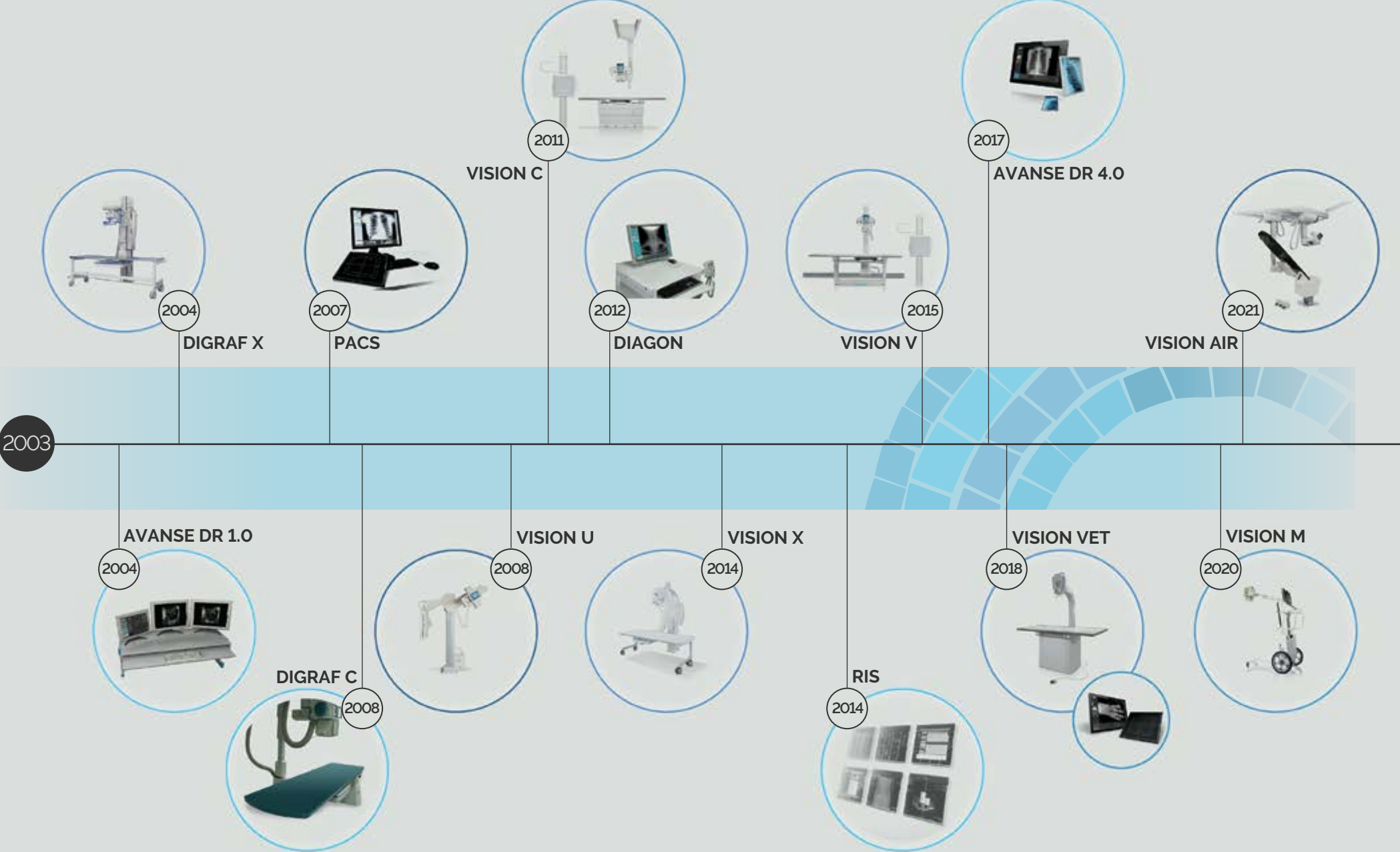
ASIA	2.5%
AFRICA	1.5%
AUSTRALIA	0.5%
SOUTH AMERICA	0.5%





EVOLUTION OF VISARIS

VISARIS HISTORYLINE





PRODUCTS

PRODUCTS

human



AVANSE DR - Retrofit

Avanse DR is a well-known radiography retro-fit system that transforms the old film X-ray devices into modern fully digital radiography systems.



MOBILE - Ultra light

A lightweight and highly mobile digital X-ray system ready for application in a wide range of radiographic examination settings including hospitals, nursing homes or home-bound patients.



SMALL FOOTPRINT

A latest generation, universal digital radiography (DR) system for a wide range of general and specialist diagnostic imaging applications.



FLOOR MOUNTED

A modular X-ray system with a standard configuration of floor mounted tube stand, vertical bucky stand and bucky table.



OTC ROOM

A universal digital radiography system with fully modular stand design configurable to all diagnostic radiography needs.



TWIN ROBOTICS SYSTEMS

A state-of-the-art, universal, overhead digital radiography system capable of virtually all radiography examinations with a single, high quality, flat panel detector system. Based on a fully programmable, automated robotic system with intelligent positioning control. The system seamlessly transforms from the functionality of a vertical X-ray bucky stand into a table system.

PRODUCTS

software



AVANSE DR

A state-of-the-art digital imaging system with the latest generation flat panel detectors for digital upgrade of radiography devices. It seamlessly transforms your existing film device into a digital radiography system with all advantages of digital imaging including higher image quality, lower dosages, shorter examination times and lower operating costs.



VISARIS 360

Is incorporating an efficient, scalable digital PACS archive, powerful diagnostic radiology workstations and an efficient Radiology Workflow System (RIS). It is an integrated suite of radiology workflow tools covering the complete diagnostic process from exam planning and scheduling to diagnostic finding distribution.



VISARIS PACS

A DICOM-compliant digital medical imaging archive that provides all digital archiving and communication functionality for a modern, truly digital radiology department.



VISARIS DIAGON

Visaris Diagon radiology workstation software seamlessly integrates within any DICOM compliant radiology network.



VISARIS RIS

A fully-fledged, highly automated Radiology Information System that provides efficient electronic support diagnostic radiology workflow.

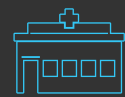


VISARIS LABIS

A latest generation laboratory management and quality control information system for completely paperless automated laboratory and quality system workflow support.

PRODUCTS

optimal performance



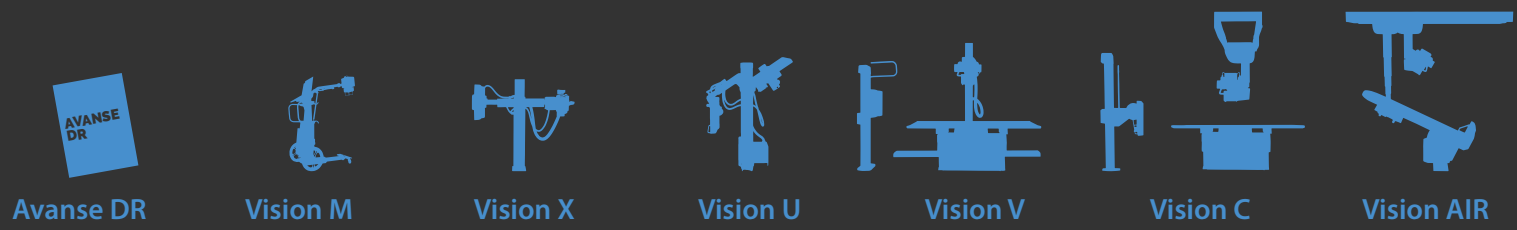
**PRIVATE PRACTICES AND
SMALLER HEALTH CENTRES:**
mobile patients, general imaging of
up to **100-200 exposures daily**



**HOSPITALS AND
LARGER IMAGING CENTRES:**
mobile and immobile patients,
general and specialist imaging,
higher throughput of up to
400-500 exposures daily



**INSTITUTES AND
LARGE HOSPITALS:**
mobile, immobile and
trauma patients, general and
specialist imaging of up to
500 exposures daily





COMPETITIVE ADVANTAGES

Developing all of our products in-house allows us to continually improve and upgrade them to the point where we become a leader, not a follower, in creating new technology. Our R&D department created our mechanics, electronics and software (embedded, preprocessing, image processing and post processing).

A combination of academic, R&D and practical prowess in a narrow/overlooked segment of radiology market allows us to be leaders in application of AI technologies we are currently pursuing.

Being part of Tesla's nation, we truly believe our responsibility is to find simple solutions to life's complicated problems harnessing only positive energy for the good.

Dynamic imaging polydiagnost machine development is a direction that we think will transform static X-ray rooms into multi-diagnostic rooms that can massively increase the number of procedures done in X-ray rooms today.



R&D

AREAS OF RESEARCH

ADVANCED IMAGING

Multi-modal imaging technologies for both static and dynamic diagnostic anatomy visualisation.

EMBEDDED SYSTEMS

Real-time control of a range of advanced functions from X-ray imaging to power management and recovery.

LIGHTWEIGHT CONSTRUCTION

Market shifting, material light design of advanced mechanical structures.

ARTIFICIAL INTELLIGENCE

Machine Learning based systems for intelligent workflow automation and diagnostic support.

AUTONOMOUS ROBOTICS

High speed, robust control automatic positioning systems with configurable architectures.

WORKFLOW SOFTWARE

Advanced workflow process automation and human machine interface simplicity.





FRIENDS AND FAMILY

OUR PARTNERS

THALES

VAREX
IMAGING

emd technologies
a HEICO company

CORTIZO

eco & electronics
TRON

i
iRay Technology

CPI
Communications
& Power Industries

X₂ technology

iba



OUR HOME

ZERO HARM CULTURE

By raising awareness of good conduct and changing the way we work, our Zero Harm Policy establishes the guiding principles for the protection and environmental culture.

No harm to our people and the public

All Visaris employees share a strong commitment to safety, which is reflected in the company's Code of Business.

Our highest priority is to protect our employees, comply with legal requirements and facilitate continuous improvement. We have a strong understanding of the important issues that can have a positive or negative impact on our business, as well as on how to handle our workers' occupational health and safety responsibilities.

During two decades of our existence, **not a single incident dangerous for the health of workers has happened in Visaris**. Not only that we believe that zero accidents are possible - we know that they are, and we will do our best to maintain this pattern.





Protecting the environment

Visaris ensures that Environmental Management Systems are implemented and maintained on its production line and overall working environment. We believe that environmental protection is our responsibility, and we encourage our employees to participate in the process personally. Visaris is also committed to conserve resources and improve savings through efficient energy usage.

Visaris is certified with **ISO 45001: OCCUPATIONAL HEALTH AND SAFETY MANAGEMENT SYSTEMS (OHSMS)** and **ISO 14001** for Environmental Management Systems standards.





MESSAGES OF LOVE

TESTIMONIALS



*„The Best Available
Technology in Australia“*

*EPIC-X has been closely working with VISARIS team since 2017 and as a result of this partnership, we have been able to deliver cutting-edge X-ray technology that delivers **the best ratio of Cost** to Clinical and Business benefits to our customers.*

VISARIS X-ray systems offer maximum flexibility of configuration without any compromise on Image Quality or throughput. We think we have the best of the technology available in Australia through Visaris.

***Quality and reliability** of your devices are the best in the class! And the best part is, it is continuously evolving and bringing more features and robustness.*

***VISARIS** service team is friendly, well qualified and passionate about supporting the end-users and keeping their technology running smoothly. Keep up the great work Team!*

Chandrashekhar Bapat
Director
EPIC-X Pty Ltd, Australia



„Excellent devices, great X-ray images, unreserved support... I am extremely pleased with the cooperation with Visaris and I recommend them to everyone.“

*The Military Medical Academy, as a top medical, educational and scientific research institution with an internationally recognized reputation, has had two Visaris digital ceiling X-ray machines **Vision C** running continuously in three shifts, seven days a week. The device in the Emergency Center unit has about 500 exposures a day. After hundreds of thousands of exposures, I can say with confidence that the devices are of exceptional quality and reliability, which is critical, particularly given the current pandemic conditions.*

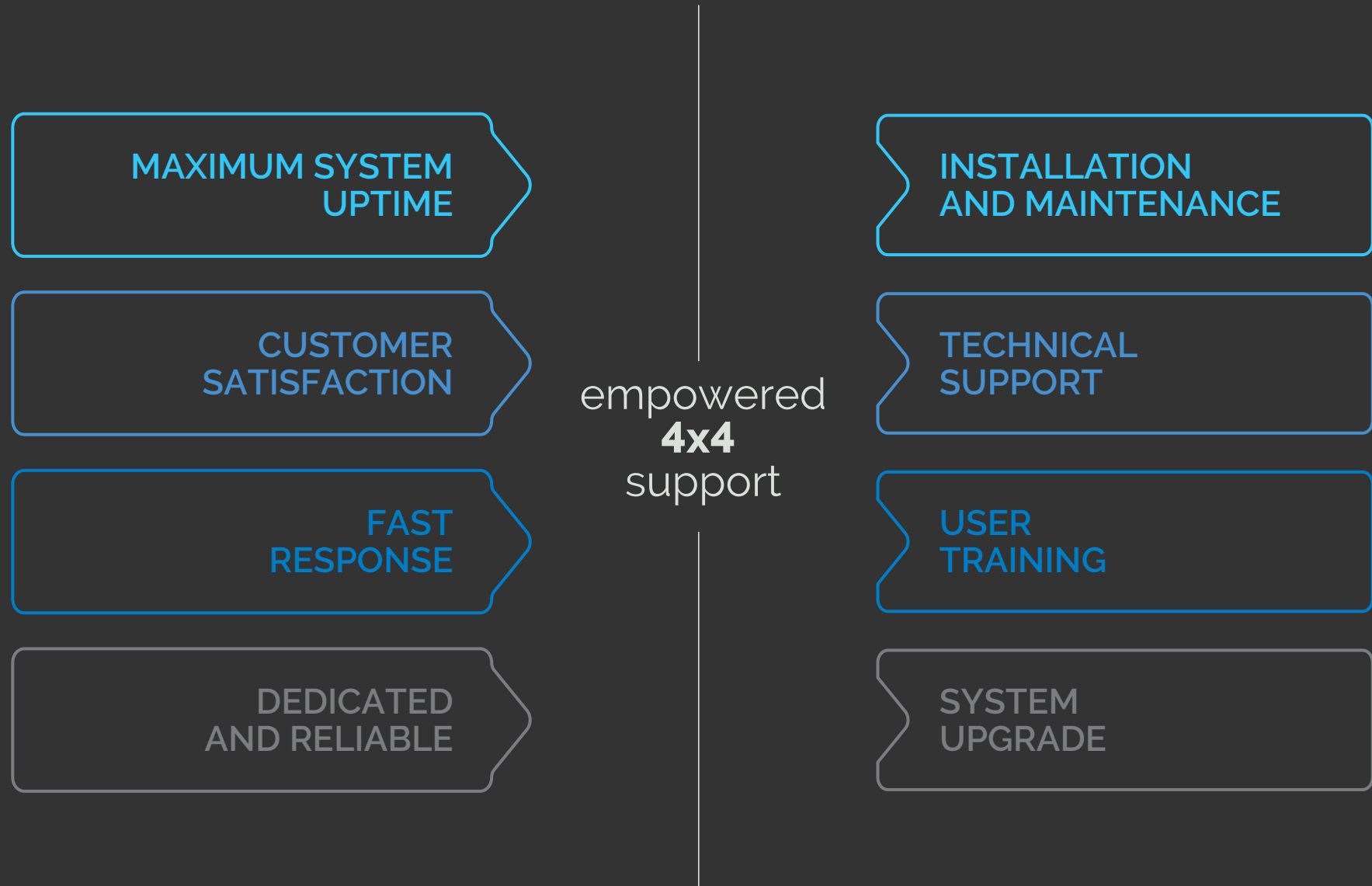
*I especially emphasize the excellent service and any other support from **VISARIS**. The training conducted by the Visaris team was impressive. It has been successfully completed by more than 30 of our technicians.*

Spec. dr med. Dragan Dulović
Head of the Institute of Radiology
The Military Medical Academy, Serbia



CUSTOMER SUPPORT

ULTIMATE CUSTOMER SATISFACTION



THE STORY ABOUT QUALITY

At the core of Medtech industry there is desire and passion to create visual aids that help all our loved ones to maintain good health and happiness in a best way possible. So, motivation is not an issue while our key goal is simple and humane: „Safety and wellbeing of patients and users of **Visaris technology**”.

Creating technology for us means finding better ways to help healthcare professionals see more with minimal possible harm to them and the patient. Understanding and addressing the needs of our clients is therefore at the very centre of our being. A satisfied client is our only proof of quality.

In this quest, a path from an idea to a medical device there are no shortcuts or compromises. We rely on top available quality components, partners and academic excellence to achieve superior images while maintaining the highest levels of performance and reliability.

Offering top technology at fair prices is our commercial strategy that made us one of the fastest growing technology providers in the world.

One team approach that we employ ensures that our R&D department is the smartest part of a unique team working on building the best X-ray device in the world. We are proud that our partners include some of the leading, most reputable and demanding medical and academic institutions that are at the forefront of digital radiology world today.

Like forming a mosaic, the development process takes time, which means we chose to use it most effectively for the benefit of clients by organizing ourselves to the quality standards that surpass obligatory requirements and many management standards we adhere to.

Having proven our promise made 17 years ago, we are at stage where forming and maintaining partnerships comes natural and we look forward to exciting and new opportunities to cooperate with more industry champions in the future.

CERTIFICATES



Visaris **Avanse** digital acquisition systems are **MDD 93/42/EEC** approved and bear the European safety standard **CE mark**.



Visaris maintains an integrated Quality Management System according to **ISO 9001:2015** international standard.



Visaris' medical devices QMS is certified according to **ISO 13485:2016** international standard for medical device manufacturers.



Visaris maintains an integrated Environmental Management System according to **ISO 14001:2015** international standard.



Visaris maintains an integrated **Information security Management System** according to **ISO 27001:2013** international standard.



Visaris maintains an integrated **Health and Safety Management System** according to **OHSAS 45001:2015** international standard.



All Visaris products are tested to the highest safety and performance standards and bear the mark of **Visaris Quality Assurance**.

U.S. Food and Drug Administration

Visaris maintains the **FDA Regulatory Clearance** for digital medical devices



WE ARE READY TO GROW!

IN YEARS TO COME...

VISARIS is ready to expand its business into new markets and find new partners to share our vision, passion and grow with us.

Through closer contact with our customers, expanding our product line and constantly optimizing our devices to provide value and better service to our end users, we will continue to make progress in the future.

Also, we want to be an employer of choice and let our people fully develop themselves and shape Visaris company.



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